Long-Term Services and Supports (LTSS)

The need:
Growing numbers of individuals with long-term care needs

108 million
Americans ages 65+ by 2050

6%
Americans ages 85+ by 2050

The impact:
Rising national spending on long-term services and supports

$313.6 billion
Total LTSS spend in the U.S. in 2014

$163 billion or 52%
Medicaid spend on LTSS in 2014

Magellan is the health plan with a proven approach

Person-centered
Begin with the person’s goals, strengths & connections
Engage members who are in control of their lives, services & goals
Promote members’ self-direction of services and supports

Community-focused
Support individuals on the road to independence, well-being & recovery through our integrated health neighborhoods
Connect individuals to integrated community activities, employment & education

Evidence-driven
The proof is in the numbers. Picture your state, local government or health plan yielding powerful member successes like these, from Magellan’s approach and experience in Wisconsin:

98.5% of members’ personal goals are in progress/achieved

17% average Medicaid savings from self-directed LTSS

90% of members live in their own homes or with family/friends
What makes Magellan different?

40% – 60% of the individuals using long-term services and supports have a significant mental health or substance use condition. Magellan is uniquely positioned to address these challenges.

Unparalleled experience
Magellan has 40+ years unparalleled experience serving individuals with mental health and substance use conditions, with 20+ years serving the public sector through managing these services for:

- States and local governments
- State home and community-based service waivers
- Self-direction programs providing opportunities for individuals to directly manage their own services and supports
- Individuals who are dually eligible for Medicaid and Medicare

First-in-the-nation specialty health plan for individuals with serious mental illness
Magellan developed the first-in-the-nation specialty health plan to integrate physical and behavioral healthcare and address the social determinants of health for individuals with serious mental illness and substance use conditions

Extensive programs for individuals with long-term care needs
Magellan has, through our subsidiaries TMG and AlphaCare:

- **30+ years** Experience supporting older adults and adults with disabilities to achieve their goals and enjoy meaningful lives in their communities across Wisconsin. Includes Medicaid home and community-based waiver quality assurance and improvement services, administrative functions and direct service support, nursing supervision and eligibility screening

- **13,000+** Individuals served through Wisconsin’s IRIS self-direction program, the largest of its kind in the U.S. with full budget and employer authority to self-direct up to 30 different long-term services and supports

- **3+ years** Experience serving New York’s managed long-term care (MLTC) and dual Medicare/Medicaid-eligible populations through a licensed Medicaid MLTC health management organization and Medicare plan, which handles a broad range of challenges on behalf of our members, including complex cases that require high levels of oversight

Learn more
Magellan is the health plan with a proven approach to long-term services and supports. Email us at MLTSS@MagellanHealth.com to learn what we can do for you.

Sources:
Gregg Easterbrook, “What Happens When We All Live to 100?” The Atlantic (October 2014)
“The Facts About Social Security’s Disability Program,” Social Security Administration
Mary Sowers, Henry Claypool and Mary Beth Musumeci, “Streamlining Medicaid Home and Community-Based Services: Key Policy Questions,” The Henry J. Kaiser Family Foundation (March 2016)