

# Long-Term Services and Supports (LTSS)

## The need:

Growing numbers of individuals with long-term care needs

**108 million**

Americans ages 65+ by 2050

**1 in 5**

Americans with a disability today

**6%**

Americans ages 85+ by 2050

**1 in 4**

Americans in their 20s who will have a disability by retirement

## The impact:

Rising national spending on long-term services and supports

**\$313.6 billion**

Total LTSS spend in the U.S. in 2014



**\$163 billion or 52%**

Medicaid spend on LTSS in 2014

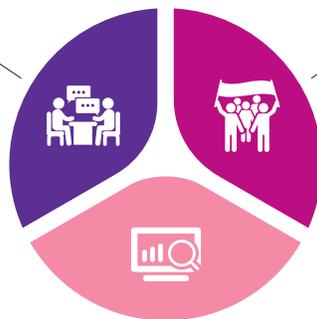
## Magellan is the health plan with a proven approach

### Person-centered

Begin with the person's goals, strengths & connections

Engage members who are in control of their lives, services & goals

Promote members' self-direction of services and supports



### Community-focused

Support individuals on the road to independence, well-being & recovery through our integrated health neighborhoods

Connect individuals to integrated community activities, employment & education

### Evidence-driven

The proof is in the numbers. Picture your state, local government or health plan yielding powerful member successes like these, from Magellan's approach and experience in Wisconsin:

**98.5% of members' personal goals are in progress/achieved**

**17% average Medicaid savings from self-directed LTSS**

**90% of members live in their own homes or with family/friends**

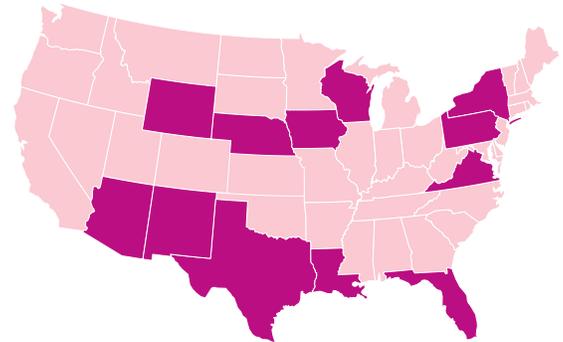
# What makes Magellan different?

40% – 60% of the individuals using long-term services and supports have a significant mental health or substance use condition. Magellan is uniquely positioned to address these challenges.

## Unparalleled experience

Magellan has 40+ years unparalleled experience serving individuals with mental health and substance use conditions, with 20+ years serving the public sector through managing these services for:

- States and local governments
- State home and community-based service waivers
- Self-direction programs providing opportunities for individuals to directly manage their own services and supports
- Individuals who are dually eligible for Medicaid and Medicare



Magellan's public sector experience

## First-in-the-nation specialty health plan for individuals with serious mental illness

Magellan developed the first-in-the-nation specialty health plan to integrate physical and behavioral healthcare and address the social determinants of health for individuals with serious mental illness and substance use conditions

## Extensive programs for individuals with long-term care needs

Magellan has, through our subsidiaries TMG and AlphaCare:

**30+ years**

Experience supporting older adults and adults with disabilities to achieve their goals and enjoy meaningful lives in their communities across Wisconsin. Includes Medicaid home and community-based waiver quality assurance and improvement services, administrative functions and direct service support, nursing supervision and eligibility screening

**13,000+**

Individuals served through Wisconsin's IRIS self-direction program, the largest of its kind in the U.S. with full budget and employer authority to self-direct up to 30 different long-term services and supports

**3+ years**

Experience serving New York's managed long-term care (MLTC) and dual Medicare/Medicaid-eligible populations through a licensed Medicaid MLTC health management organization and Medicare plan, which handles a broad range of challenges on behalf of our members, including complex cases that require high levels of oversight

## Learn more

Magellan is the health plan with a proven approach to long-term services and supports. Email us at [MLTSS@MagellanHealth.com](mailto:MLTSS@MagellanHealth.com) to learn what we can do for you.

### Sources:

Gregg Easterbrook, "What Happens When We All Live to 100?" The Atlantic (October 2014)

"The Facts About Social Security's Disability Program," Social Security Administration

Mary Sowers, Henry Claypool and Mary Beth Musumeci, "Streamlining Medicaid Home and Community-Based Services: Key Policy Questions," The Henry J. Kaiser Family Foundation (March 2016)